

## **CASE STUDY: Closed-End Fund**

## Fund seeking additional retail investors, media and visibility

## **Pristine Advisors**

An award-winning firm that has built a reputation forproviding high-end experience in:

- Investor Relations,

- Public Relations

- Media Relations field.

With thousands of valuable contacts and over 33 years in operation.



INVESTOR RELATIONS PUBLIC RELATIONS MARKETING



AWARD WINNING



33 YEARS OF



## **Overview**

Client came to us about wanting to branch into social media, but had no experience and was not sure of the compliance issues, content, and how to successfully monitor the sites to ensure no negative comments were posted.

Pristine Advisers worked with the Company, Compliance and Legal teams to agree on terms and content. We implemented a program that allowed us to continuously feed information every 3 hours to avoid information becoming stale. We added "follow us" buttons to the Funds website, and sent out announcements to the Funds current database asking current Fund followers to now follow us on "twitter", "facebook" and/or LinkedIn. We put a team in place to ensure all Fund information was not only places on the Funds social media sites, but all industry-like social media sites as well. We used keywords and hashtags to sure our postings were picked up throughout the industry and alongside peers.

We were impressed by not only how many people liked or followed on twitter, but also by how many people retweeted the news. The stories once noticed tended to pick up legs and keep running.

THE XYZ FUNDS MONTHLY UPDATES WEBSITE / FACEBOOK / TWITTER STATISTICS	Website	http://www.xyz.com/	
10/31/2020-11/30/2020	Visitors	(30 9501)	4Q 11432
		(0, 0000)	
	Facebook Main Account	(3Q 5752)	4Q 5981
	X Fans	(3Q 1682)	4Q 1682
	Twitter Main Account	(30 1916)	4O 2001
	X Followers	(3Q 2009)	4Q 2208
	A I Ollowers	(52 2003)	40 2200
	Database Total	(3Q 31940)	4Q 32847
	With Email	(3Q 29847)	4Q 30134
	Facebook Main Account	(3Q 5752)	4Q 5981
	Y Fans	(3Q 1060)	4Q 1383
	Twitter Main Account	(30 1916)	4O 2001
	Y Following	(3Q 82)	4Q 385
	Database Total	(3Q 30124)	4Q 31807
	With Email	(30 28532)	40 29052
	with Email	(5Q 28552)	4Q 29032
	Facebook Main Account	(3Q 5752)	4Q 5981
	Z Fans	(3Q 1104)	4Q 1229
	Twitter Main Account	(30 1916)	4O 2001
	Z Followers	(3Q 2111)	4Q 2452
	Database Total	(3Q 32148)	4Q 33621
	With Email	(3Q 30246)	4Q 30943

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